

**Solon/Chagrin Falls FCU - LOAN RATES - 04-04-2024**

**ADD .25/.26 to all rates if payments are not made  
by payroll deduction or ACH (automatic debit).**

***Actual Rate is based on your Credit Score (rates listed = 740+ credit score)***

**NEW VEHICLE LOAN**

Interest Rate: 6.25% APR For up to 36 Months  
6.50% APR From 37 to 48 Months  
6.99% APR From 49 to 66 Months  
7.50% APR From 67 to 84 Months

Maximum Term: up to 84 months

Maximum Loan: 100% of purchase price.

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**USED VEHICLE LOAN**

Interest Rate: 7.50% APR For up to 48 Months  
8.25% APR From 49 to 66 Months  
8.50% APR From 67 to 72 Months (Gap Insurance required)

Maximum Loan: 100% of purchase price.

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**REFINANCED NEW VEHICLE LOANS**

Interest Rate: For vehicles no more than 1 year old.

6.25% APR For up to 36 Months  
6.50% APR From 37 to 48 Months  
6.99% APR From 49 to 66 Months  
7.50% APR From 67 to 84 Months

Maximum Term: 84 months for vehicles no more than 1 year old.

Maximum Loan: 100% of payoff for existing loan.

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**REVOLVING LOANS - Open Line of Credit**

Interest Rate: 8.00% APR (for lines opened after 01/01/2021)

Maximum Term: 60 months, 48 months, 42 months, 36 months

Maximum Loan: \$7,500.00, \$5,000.00, \$4,250.00, \$3,500.00

Payment Monthly \$159.36 \$126.82 \$120.36 \$112.94

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**SIGNATURE LOANS**

Interest Rate: 10.00% APR

Maximum Term: 36 months, 30 months, 24 months

Maximum Loan: \$3,000.00, \$2,500.00, \$2,000.00

Payment Monthly \$ 96.80 \$ 94.55 \$ 92.30

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**VACATION LOANS/HOLIDAY LOANS**

Maximum Loan: \$4,000.00

Interest Rate: 7.99% APR - up to 24 Months (\$180.89)  
8.25% APR - up to 36 Months (\$125.81)  
8.50% APR - up to 48 Months (\$ 98.59)

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**TUITION LOANS - Open Line Of Credit**

Interest Rate: 7.00% APR

Max. Term: 24 months 36 months 48 months 60 months 84 months

Max. Loan: \$4,000.00 \$5,000.00 \$6,000.00 \$7,000.00 \$10,000.00

Payment \$179.10 \$154.40 \$143.60 \$138.60 \$150.94

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**HOME EQUITY-CLOSED END FIXED (\$10,000 Min)-80%/90% Equity Value**

Up to 8.00%/10.00% APR For 5-7 Years

\$49,999 8.00%/10.00% APR For 10 Years

8.50%/10.50% APR For 12 Years

8.50%/10.50% APR For 14 Years

\$50,000 and up 7.75%/9.50% APR For 5-7 Years

7.75%/9.50% APR For 10 Years

8.00%/10.00% APR For 12 Years

8.00%/10.00% APR For 14 Years

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**HOME EQUITY - OPEN END VARIABLE (Prime = 8.50% APR as of 07/26/2023)**

*Preferred Rates*

**80% Equity Value**

**90% Equity Value**

UP TO 24,999

Prime - .25 = 8.25% APR

Prime + 1.00 = 9.50% APR

25,000 to 49,999

Prime - .50 = 8.00% APR

Prime + 0.75 = 9.25% APR

50,000 & UP

Prime - 1.00 = 7.50% APR

Prime + 0.50 = 9.00% APR



**ADD .26% to all rates if payments are not made  
by payroll deduction or ACH (automatic debit).**

**All Rates Effective as of April 4, 2024**

**All Rates Subject To Change**

Your savings federally insured to at least \$250,000  
and backed by the full faith and credit of the United States Government

**NCUA**

National Credit Union Administration, a U.S. Government Agency

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**SHARE LOANS: Use your savings as collateral and save.**

Interest Rate: 3.50% APR

**NEW: TRAILER, BOAT, RV, MOTOR HOME LOANS:**

Interest Rate: 7.75% APR For up to 48 Months  
7.99% APR From 49 to 60 Months  
8.25% APR From 61 to 72 Months  
8.50% APR From 73 to 84 Months

Maximum Term: 7 Years.

Maximum Loan: 100% of purchase price.

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**USED: TRAILER, BOAT, RV, MOTOR HOME LOANS:**

Interest Rate: 8.99% APR For up to 48 Months  
9.25% APR From 49 to 60 Months  
9.50% APR From 61 to 72 Months  
9.75% APR From 73 to 84 Months

Maximum Term: 7 Years.

Maximum Loan: 100% of purchase price.

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**NEW: MOTORCYCLE LOANS:**

Interest Rate: 8.25% APR For up to 48 Months  
8.50% APR From 49 to 60 Months  
8.75% APR From 61 to 72 Months

Maximum Term: 6 Years.

Maximum Loan: 100% of purchase price.

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**USED: MOTORCYCLE LOANS:**

Interest Rate: 9.75% APR For up to 48 Months  
9.99% APR From 49 to 60 Months

Maximum Term: 5 Years.

Maximum Loan: 100% of purchase price.

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**NEW: ATV, JET SKI, SNOW MOBILE LOANS:**

Interest Rate: 7.99% APR For up to 48 Months  
8.25% APR From 49 to 60 Months  
8.50% APR From 61 to 72 Months

Maximum Term: 6 Years.

Maximum Loan: 100% of purchase price.

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**Used: ATV, JET SKI, SNOW MOBILE LOANS:**

Interest Rate: 9.25% APR For up to 48 Months  
9.50% APR From 49 to 60 Months

Maximum Term: 5 Years.

Maximum Loan: 100% of purchase price.

ADD .25/.26 to all rates if payments are not made  
by payroll deduction or ACH(automatic debit).

**All Rates Subject To Change.**

**All Rates Effective as of April 4, 2024**